

# Gene Therapy: Is Europe Ready to Value and Reimburse the Next Medical Frontier?

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# Outline of Presentation

- How do we currently value therapies in Europe?
- What value do gene therapies offer?
- Are there any important characteristics of gene therapy?
- How can Europe assess and pay for gene therapy?

# Common approaches used to assess value in Europe

## Calculation of the quality-adjusted life years (QALYs) gained



### Global ratings<sup>3</sup>



- The QALY is used as a global measure of health gain<sup>1</sup>
- Cost per QALY is compared with a formal or informal 'threshold' of willingness-to-pay for QALY<sup>2</sup>
- QALYs are used in the UK<sup>1</sup> and several other Northern European countries<sup>3</sup>, and in Australia<sup>4</sup>, New Zealand<sup>5</sup> and Canada<sup>6</sup>

- An assessment of '(clinical) added value' is made
  - This is then used in price negotiations
  - Used in France and Germany

QALY, quality-adjusted life year.

1. Whitehead SJ and Ali S. *Br Med Bull*. 2010;96:5-21; 2. Cameron D, et al. *Glob. Health Action*. 2018;11:1447828;

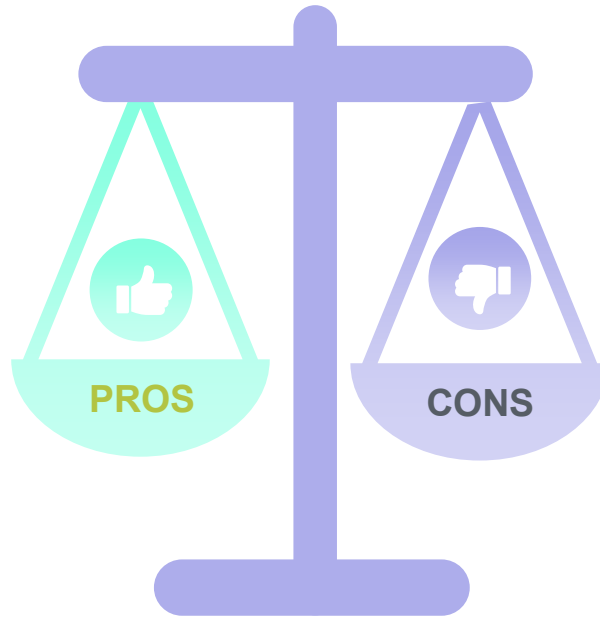
3. Drummond M, et al. *Pharmacoeconomics*. 2014;32(5):509-20; 4. Taylor C and Jan S. *Aust Prescr*. 2017;40:76-8;

5. PHARMAC (2020). Estimating Health Benefits. Available at: [https://www.pharmac.govt.nz/assets/\\_generated\\_pdfs/6-estimating-health-benefits-2062.pdf](https://www.pharmac.govt.nz/assets/_generated_pdfs/6-estimating-health-benefits-2062.pdf). Last accessed: November 2020; 6. Lipscomb J, et al. *Value Health*. 2009; 12:S18-S26.

# Pros and Cons of the Global Scoring Approach<sup>1</sup>

Flexible

Can potentially consider all aspects of value



Lacking in transparency

Does not consider the opportunity cost under the budget constraint

Does not normally consider sub-groups (useful for targeting therapy)

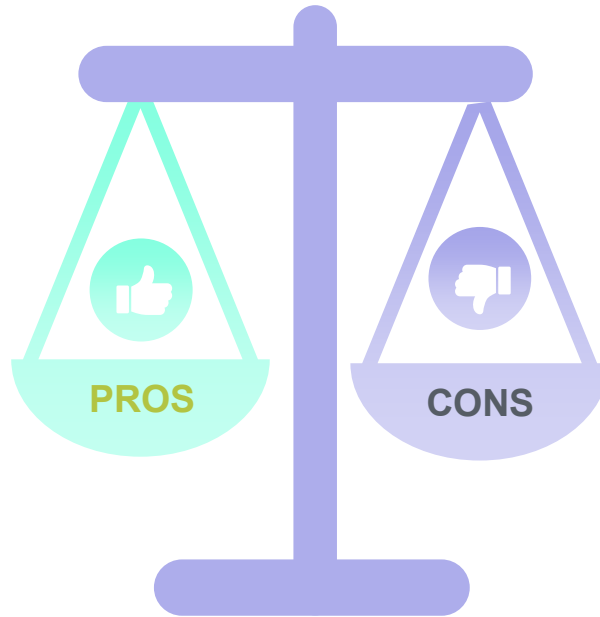
# Pros and Cons of the Cost per QALY Approach<sup>1</sup>

Relatively transparent

Encourages consistency  
in decision-making

Can consider the  
opportunity cost under  
the budget constraint

Can consider sub-groups  
and target therapy



May not reflect all  
aspects of value

Relatively inflexible

Discriminates against the  
elderly and disabled when  
life-extending therapies  
are being assessed

▪ QALY, Quality-adjusted life year.  
▪ 1. Speaker opinion.



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## A Health Economics Approach to US Value Assessment Frameworks—Summary and Recommendations of the ISPOR Special Task Force Report [7]

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ABSTRACT

# Potential Elements of Value to Consider<sup>1</sup>

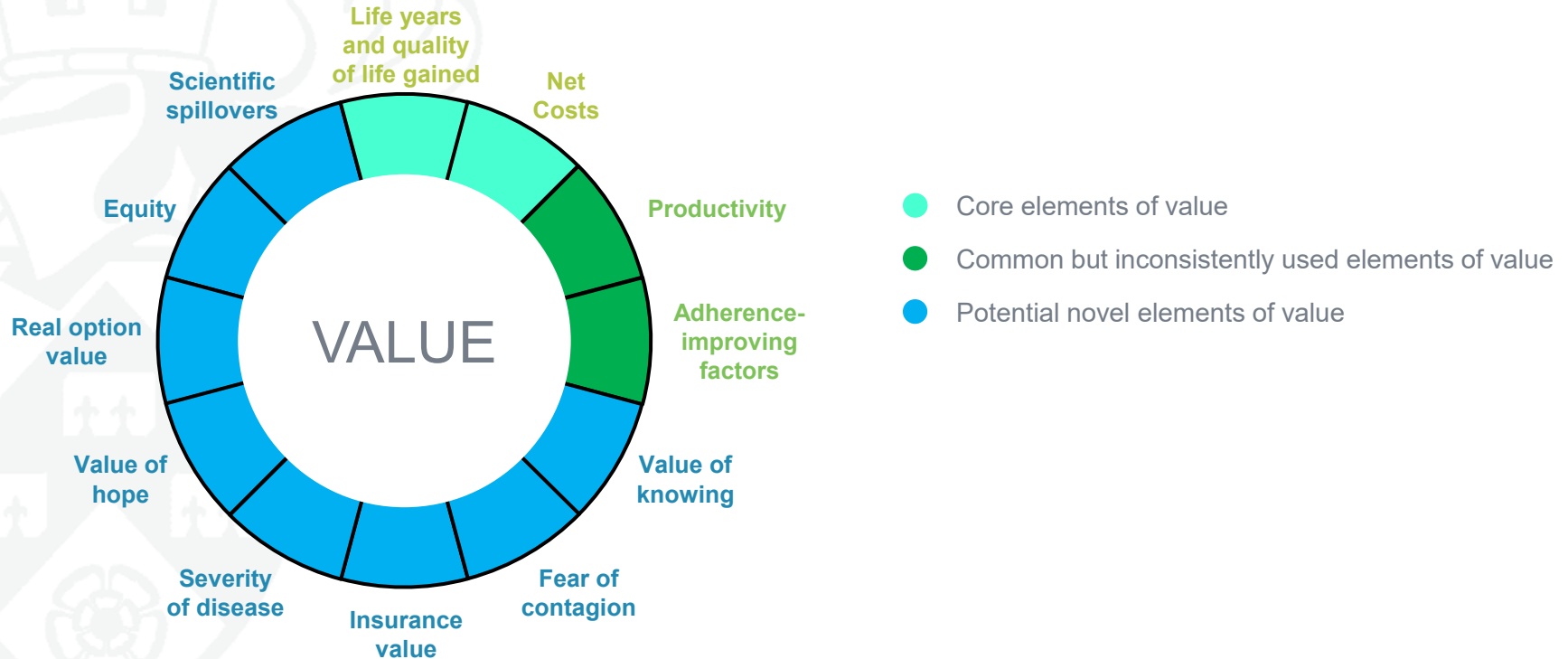


Figure adapted from Lakdawalla DN, et al. *Value Health* 2018;21:131–139.  
1. Drummond M, et al. *Value Health*. 2019;22(6):661–668.

# Estimates of QALYS gained from the literature for a selection of cell and gene therapies

Treatment name	Indication	Incremental QALY gain estimate
Onasemnogene abeparvovec (Zolgensma®)	Spinal muscular atrophy	11.77 <sup>1</sup>
GSK2696273 (Strimvelis®)	Adenosine deaminase deficiency	11.7 <sup>2</sup>
Experimental gene therapy for hemophilia A	Hemophilia A	8.33 <sup>3</sup>
Tisagenlecleucel (Kymriah®)	Refractory B-cell acute lymphoblastic leukemia	8.18 <sup>4</sup>
Axicabtagene ciloleucel (Yescarta®)	Refractory B-cell acute lymphoblastic leukemia	3.19 <sup>5</sup>
Voretigene neparvovec (Luxturna®)	RPE65-mediated inherited retinal disease	1.3 <sup>6</sup>
ChondroCelect®	Knee cartilage lesions	1.28 <sup>7</sup>
Talimogene laherparepvec (Imlygic®)	Melanoma	0.16 <sup>8</sup>

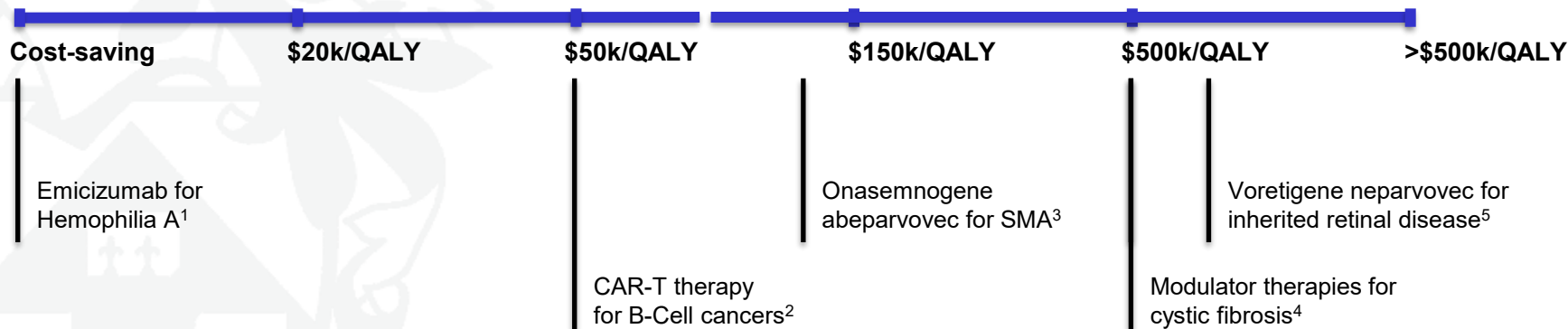
QALY, quality-adjusted life year.

1. ICER (2019). Value Assessment Methods and Pricing Recommendations for Potential Cures: A Technical Brief. Available at: [https://icer-review.org/wp-content/uploads/2019/08/ICER\\_TechnicalBrief\\_SSTs\\_080619.pdf](https://icer-review.org/wp-content/uploads/2019/08/ICER_TechnicalBrief_SSTs_080619.pdf). Last accessed November 2020; 2. NICE (2017). Evaluation consultation document: Strimvelis for treating adenosine deaminase deficiency–severe combined immunodeficiency. Available at: <https://www.nice.org.uk/guidance/hst7/documents/evaluation-consultation-document>. Last accessed November 2020; 3. Machin N, et al. *Blood Adv.* 2018;2(14):1792–8; 4. Whittington MD, et al. *JAMA Ped.* 2018;172(12):1161–8; 5. Whittington MD, et al. *JAMA Netw Open.* 2019;2(2):e190035; 6. Zimmermann M, et al. *Value Health Reg Issues.* 2019;22(2):161–7; 7. Gerlier L, et al. *Pharmacoeconomics.* 2010;28(12):1129–46 [ABSTRACT]; 8. Almutairi AR, et al. *JAMA Dermatol.* 2019;155(1):22–28.



# Are Cell and Gene Therapies Cost-Effective?

## Evidence from ICER reviews in the US



ICER, Institute for Clinical and Economic Review; QALY, Quality-adjusted life year.

1. ICER (2018). Emicizumab for Hemophilia A: Effectiveness and Value. Available at: [https://icer-review.org/wp-content/uploads/2017/08/ICER\\_Hemophilia\\_A\\_Draft\\_Report\\_012618.pdf](https://icer-review.org/wp-content/uploads/2017/08/ICER_Hemophilia_A_Draft_Report_012618.pdf). Last accessed November 2020; 2. ICER (2018). Chimeric Antigen Receptor T-Cell Therapy for B-Cell Cancers: Effectiveness and Value. Available at: [https://icer-review.org/wp-content/uploads/2017/07/ICER\\_CAR\\_T\\_Final\\_Evidence\\_Report\\_032318.pdf](https://icer-review.org/wp-content/uploads/2017/07/ICER_CAR_T_Final_Evidence_Report_032318.pdf). Last accessed November 2020; 3. ICER (2019). Spinraza® and Zolgensma® for Spinal Muscular Atrophy: Effectiveness and Value. Available at: [https://icer-review.org/wp-content/uploads/2018/07/ICER\\_SMA\\_Final\\_Evidence\\_Report\\_052419.pdf](https://icer-review.org/wp-content/uploads/2018/07/ICER_SMA_Final_Evidence_Report_052419.pdf). Last accessed November 2020; 4. ICER (2020). Modulator Treatments for Cystic Fibrosis: Effectiveness and Value. Available at: [https://icer-review.org/wp-content/uploads/2019/09/ICER\\_CF\\_Draft\\_Report\\_022020.pdf](https://icer-review.org/wp-content/uploads/2019/09/ICER_CF_Draft_Report_022020.pdf). Last accessed November 2020; 5. ICER (2018). Voretigene Neparvovec for Biallelic RPE65- Mediated Retinal Disease: Effectiveness and Value. Available at: [https://icer-review.org/wp-content/uploads/2017/06/MWCEPAC\\_VORETIGENE\\_EVIDENCE\\_REPORT\\_01122018-1.pdf](https://icer-review.org/wp-content/uploads/2017/06/MWCEPAC_VORETIGENE_EVIDENCE_REPORT_01122018-1.pdf). Last accessed November 2020.

# The economic case for a higher cost-effectiveness threshold for innovative therapies<sup>1</sup>

Several organizations assessing the value of health technologies have a higher cost-effectiveness threshold for treatments for ultra-rare or health-catastrophic conditions<sup>1</sup>

Some of the broader concepts of value are particularly relevant, such as:<sup>1</sup>



**Severity of disease**



**Insurance value**



**Real option value**



**Value of hope**



**Equity**



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## Analytic Considerations in Applying a General Economic Evaluation Reference Case to Gene Therapy

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<sup>1</sup>Centre for Health Economics, University of York, York, UK; <sup>2</sup>Center for the Evaluation of Value and Risk in Health, Tufts Medical Center, Boston, MA, USA; <sup>3</sup>CHOICE Institute, School of Pharmacy, University of Washington, Seattle, WA, USA; <sup>4</sup>Fakultät Betriebswirtschaft, Technische Hochschule Nürnberg Georg Simon Ohm, Nürnberg, Germany; <sup>5</sup>Center for Medical Technology Policy, Baltimore, MD, USA; <sup>6</sup>AveXis Inc, Bannockburn, IL, USA; <sup>7</sup>Public Health Department, Aix-Marseille University, Marseille, France.

### ABSTRACT

The concept of a reference case, first proposed by the US Panel on Cost-Effectiveness in Health and Medicine, has been used to

# Important characteristics of gene therapy

**Rare conditions**

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**Single-arm trials**

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**Pediatric populations**

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**More uncertainty about long-term effects**

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**Large caregiver impacts**

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**Role of discounting**

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**Scientific spillovers**

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# Checklist for assessing gene therapies<sup>1</sup>

Item	Yes	No	Notes
<b>Clinical effectiveness</b>			
Surrogate endpoint used	<input type="checkbox"/>	<input type="checkbox"/>	Validation given?
Rare disease	<input type="checkbox"/>	<input type="checkbox"/>	Prevalence _____
Serious condition	<input type="checkbox"/>	<input type="checkbox"/>	
Single-arm trial	<input type="checkbox"/>	<input type="checkbox"/>	Matched historical cohort used?
Pediatric population	<input type="checkbox"/>	<input type="checkbox"/>	Age range _____
Reporting of adverse consequences and risks	<input type="checkbox"/>	<input type="checkbox"/>	
Size of clinical trial	_____ number of patients		
Length of clinical trial	_____ duration in months		
Extrapolation to long-term outcomes	_____ duration in months		
	Yes	No	Quantification
<b>Elements of value</b>			
Severe disease	<input type="checkbox"/>	<input type="checkbox"/>	
Value to caregivers	<input type="checkbox"/>	<input type="checkbox"/>	
Insurance value	<input type="checkbox"/>	<input type="checkbox"/>	
Scientific spillovers	<input type="checkbox"/>	<input type="checkbox"/>	
Lack of alternatives	<input type="checkbox"/>	<input type="checkbox"/>	
Substantial improvement in life expectancy	<input type="checkbox"/>	<input type="checkbox"/>	
	Yes	No	Notes
<b>Other considerations</b>			
Discounting			
Different discount rates explored	<input type="checkbox"/>	<input type="checkbox"/>	
Uncertainty			
Alternative payment models explored	<input type="checkbox"/>	<input type="checkbox"/>	

# Experience from the National Institute for Health and Care Excellence (NICE) in England



No special treatment of gene therapy *per se*



Some gene therapies for rare conditions may qualify for the “Highly Specialised Technologies” (HST) programme<sup>1</sup>



The HST programme provides for a higher cost-effectiveness threshold of £100,000 per QALY, with the possibility of rising to £300,000 per QALY if 30 QALYs are gained over the patient’s lifetime<sup>1</sup>

HST, Highly Specialised Technologies; QALY, quality-adjusted life year.

1. NICE (2017). NICE and NHS England consultation on changes to the arrangements for evaluating and funding drugs and other health technologies assessed through NICE’s technology appraisal and highly specialised technologies programmes.

Available at: <https://www.nice.org.uk/Media/Default/About/what-we-do/NICE-guidance/NICE-technology-appraisals/board-paper-TA-HST-consultation-mar-17-HST-only.pdf>. Last accessed: November 2020

# Modifiers\* used by the Scottish Medicines Consortium (SMC)<sup>1</sup>



Evidence of a substantial increase in life expectancy (>3 months)

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Evidence of a substantial improvement in quality of life

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Evidence that a sub-group may derive specific or extra benefit

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Absence of other therapeutic options of proven benefit



Possible bridging to another proven therapy

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Emergence of a licensed medicine as the only therapeutic option for a specific indication

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\*Modifiers represent situations where a higher cost per quality-adjusted life year threshold may be accepted.

SMC, Scottish Medicines Consortium.

1. SMC (2012). SMC modifiers used in appraising new medicines. Available at: <https://www.scottishmedicines.org.uk/media/3565/modifiers.pdf>. Last accessed: November 2020.

# Dealing with Uncertainty in Long-term Benefits

Gene therapy poses uncertainty concerning both long-term efficacy and durability and therefore requires a novel financing approach<sup>1</sup>



**Devising a performance-based risk-sharing arrangement, linking payment with the accumulated knowledge about the effectiveness of the therapy to be evaluated**



**Payment for therapy over a long-term set period rather than up front**



**Partial payments for less than full efficacy treatments with overall payment commensurate to results**



# Conclusions



Cost/QALY analyses provide a starting point for discussions of value

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A completely new approach for assessing gene therapies is not required, but a tailored checklist for analysts and decision makers can be helpful

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Health Technology Assessment organizations need to consider carefully how they cover and reimburse gene therapies for rare diseases

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