

Moving forward without American cloud services

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Legal status

- It's not unclear whether an EU-based organization can use an American cloud service for personal data
- Both the GDPR and the EU Charter are in direct conflict with American surveillance legislation
- ...and it's only getting harder
- ...and the services aren't really usable with additional safeguards
- ...and no, a data center within the EU doesn't help
- It's useless to wait for magic to happen or a political deal – Instead, work with vendors that will solve your needs today

Going forward

- US hyperscalers license their tech to EU cloud vendors
- EU SaaS vendors swap US IaaS/PaaS to EU vendors
- US hyperscalers create on-prem versions
- On-prem
- Hybrid – Split application and data

- Again, ask the vendors to provide better solutions

Example from Sweden

- Skype for Business is very old
- Swedish public sector organizations often use Skype
- Public sector organizations need modern collaboration tools
- Microsoft and Google are dominant but not possible to use
- In 2021, a large group of public sector organizations joined forces and challenged the market
- The market responded and is moving fast!
- Public sector organizations are now procuring solutions

Thank you for listening!